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SPEAKING Softly

FALL EDITION 2015

MINERAL-RIGHT HAS A NEW WEBSITE

There are big changes happening over at our sister company, Mineral-Right, Inc., starting with a fresh new company logo. We feel this new design will help illustrate the wide variety of products that Mineral-Right manufactures. Crystal-Right, their exclusive zeolite media, also received a new brand logo.

Mineral Right®

CRYSTAL RIGHT™



And we couldn't forget about the web, a new website was unveiled. The new site walk syou through the history of the company, has information about Crystal-Right (zeolite) media, talks about the industries Mineral-Right touches, and much more.

Please take the time to visit **www.mineral-right.com** the next time you are online. We hope the information and content will help support your sales efforts as it pertains to water treatment. There is no other manufacturer of zeolite in the world and now there is a place for Mineral-Right to share their story with everyone!



Join us for the next WaterRight® School

January 26-28, 2016 | Appleton, WI

Learn about water basics, bacteria sampling/treatment, softening, filtration, commercial applications, RO and UV, sales/marketing tips, and much more! Your lodging, meals, and transportation to and from the local airport are included.

Our October school capped out, so be sure to register early to reserve your spot!

A school information packet is also available on our website homepage to view.
Registration is due by January 8, 2016. E-mail vicki.vanstraten@water-right.com or call 1-800-777-1426.

Water-Right's CHARITABLE GIVING COMMITTEE

Sara Schmidt, Creative Director and Committee Member

Water-Right and its employees are always looking for ways to give back to our community. For many years, Water-Right has made donations to a charitable "giving fund." These funds have accumulated in this account and we have now made these funds available to donate to local non-profit organizations. The company has formed a Charitable Giving Committee comprised of six volunteers from different departments within the company. These committee members act as representatives on behalf of their co-workers and discuss which non-profit organizations are deserving



Charitable Giving Committee members from left to right: John Current, Sara Schmidt, Kirk Guthrie, Mary Kay Maigatter, Donna Pingel, and Eric Roycraft

of a grant from the Water-Right Charitable Fund. One would think that giving money away would be an easy task, but it's harder than it sounds! With so many good causes in the area, it can be difficult narrowing down which group(s) will receive donations from our fund.

On July 30, our first grant of $5,000 was given to the Community Clothes Closet in Menasha, WI specifically for their "Too Cool for School" program. This program provides new outfits, assistance to the cost of new shoes, and school supplies to disadvantaged school-aged children. Clients register their children for their special shopping day that takes place each August. Each child receives about $250 worth of the basic items needed for the new school year. "There is an excitement that fills the air as the children select their brand new clothing and school supplies. You can imagine the relief the parents feel knowing that their children don't have to go without school supplies because they cannot afford to purchase the necessary items", says Diane Bishop of Community Clothes Closet.



Students pick out clothes for the new school year

In conjunction with the donation, on Saturday, August 15 John Current volunteered a full 8-hour day assisting families with getting their school items that day. John said, " I like to say thanks to Water-Right for the donation they made to this organization. It was a very busy Saturday with over 200 families helped that day alone. I worked non-stop helping with school supplies and helping families picking out clothes and backpacks, and school supplies." He says that he grew up in a single parent family and remembers what it was like for him and his siblings to go without many basic items.



John Current (far right) with other local volunteers

This school year, the Community Clothes Closet helped 1,201 children through monetary donations. "There will be a lot of kids that will be looking good on the first day of school and a few less parents with stress on how they were going to get all the school supplies on a small budget," says John. Our Charitable Giving Committee continues to meet quarterly to determine other ways we can help our local neighborhoods with a little extra money.

Employee Spotlight Sherry Gerbers



Sherry has been a very dedicated employee at Water-Right for many years. Every day she takes care of the accounting for Water-Right, as well as the payroll and employee benefits for not only our team, but everyone at our Clean Water Center and Mineral-Right as well. Sherry says "Water-Right is a good, solid company. The owners are very considerate and like to give back to their employees. It's the people here that really make this a great place to work."

> "Sherry joined our office team 15 years ago. She is a valued employee that brings a lot of knowledge and loyalty to Water-Right."
>
> *- Vicki VanStraten, Office Manager*

In her spare time, Sherry likes to spend time with her Springer Spaniel, named Kahlua. She has two children and two step-children that have grown up to be people she is quite proud of and she visits them often. Sherry's daughter recently purchased a home that she has been busy helping them update. "No matter how old your children are, you will always be busy helping them out as their mom," Sherry said. She also enjoys spending time up north at her cottage and watching Packers and Badgers football.

Tech Tips

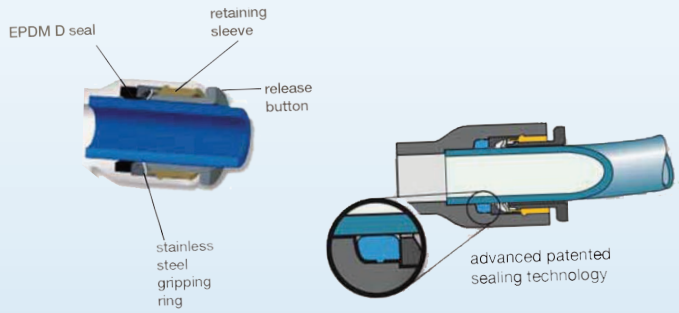
By Ben Bartol,
Tech Services Manager

Ding-Dong, The JACO Nut Is Gone!

Praise be, no more tightening of those darn JACO nuts on the valves and in the brine tanks! We recently sent out a "Product Bulletin" in September stating that we will be switching over from the JACO nuts to the Parker Liquifit® push-in fittings. In case you didn't see it, you can read more about the change in the announcement below or on water-right.com (dealer section). The complete switch over will be at the end of October.

This fitting has been in the works for some time. The brine elbow is being released first and as the new fittings become available it will also replace the JACO nut on the safety float connection in the brine tank. This transition will be complete by mid-November. These fittings will reduce calls to technical service concerning loose nuts or slow brine draws.

We did have a call already on the new fitting because someone didn't know how to push the tube into the fitting. You have to make sure to push the tubing all the way into the elbow just like the John Guest® fittings on a R.O. install. Here is how Parker explains the fitting:



Kurt's CORNER

Help us celebrate our employee anniversaries this fall.

Employee	Years
Guy Gruett	28
Jeff O'Callaghan	18
Donna Roemer	16
Mike Speicher	15
James Baumbach	11
Richell Hirst	3
Mai Chang	2
Annmarie Kahl	1
Eric Roycraft	1
Gina Hansen	1

Thanks to all for your dedication and hard work!

Gruett GROANER



The Gift of Golf

A priest, a doctor and an engineer meet up to go golfing. They get stuck behind a group of golfers who seemed to be moving slower than usual. One of the country club members explains to them that this is a group of blind men who lost their eyesight as firefighters. The country club allows them to use the course once a year free of charge.

The priest immediately chimes in and says, "I am going to pray for these men everyday in my church to help their well being."

The doctor then exclaims, "I am going to get the best medical care in the country to research a possible way to help these men."

The engineer then says, "Why don't they just golf at night?"

PRODUCT BULLETIN:
New Brine Line Fitting and Safety Float Connector

Hopefully you received the announcement last month of the new fitting for the brine line and safety float connections. This fitting will make it easier for installers and service technicians in the field. The current three piece Jaco fitting (Figure 1) is being replaced with a new Parker Liquifit "push pull" type fitting (Figure 2). This significant improvement affects all brine systems utilizing a 3/8" connection with the exception of the chlorine generation device.

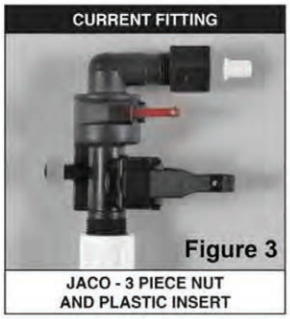
The new Parker Liquifit fitting has undergone rigorous field testing, designed for use under vacuum; this fitting will be a standard for years to come. We have received good feedback regarding how easy the new elbow is to install.

Water-Right has implemented this as a running change. The first change you will notice is on the brine connection at the control valve (Figure 2). As these parts become available, we will switch the safety float connection (Figure 3) from the Jaco nut to the new Parker Liquifit fitting as well (Figure 4).

We anticipate both the brine line and safety float connection changes to be in full production by November 2015. All assembly part numbers will remain the same; the new part number for the connecting elbow is CV4144. There is no change in cost at this time. If you have any questions, please feel free to contact technical service at (800) 777-1426.









Water Right® SPEAKING Softly

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1.800.777.1426 water-right.com

Water Quality Association

Look Us Up! Search "Water-RightQualityWaterForLife"

Find us on: facebook

Upcoming EVENTS

OCTOBER

13	Shale Water Expo	Houston, TX
14-15	Midwest Groundwater Conference	Bentonville, AR
15-17	California Groundwater Association	Reno, NV
23-24	Oregon Ground Water Association Fall Convention	Redmond, OR

NOVEMBER

3-6	Aquatech Amsterdam 2015	Netherlands
19-20	Ohio Water Well Association Convention	Columbus, OH

DECEMBER

15-17	NGWA Ground Expo, *Water-Right is at booth #736*	Las Vegas, NV

JANUARY 2016

6	Louisiana Ground Water Convention	Marksville, LA
6-8	Wisconsin Ground Water Conference	Wisconsin Dells, WI
12-13	Oklahoma Ground Water Conference	Norman, OK
13-15	Utah Ground Water Conference	Mesquite, NV
19-21	**Water-Right School**	**Appleton, WI**
20-22	Wyoming Water Well Association Convention	Casper, WY
21-22	Kansas Ground Water Convention	Hutchinson, KS
25-27	Minnesota Water Well Association Convention	St. Cloud, MN
28-29	Iowa Water Well Association Convention	Coralville, IA

If you are interested in attending the Water-Right School, contact Vicki at 800-777-1426. *School registration ends January 8, 2016!*



Congratulations to Stephanie Ozment for winning her division at the International Brazilian Jiu-Jitsu World Masters Championship in Las Vegas! Stephanie is part of our valve builder team when she isn't out perfecting her blue-belt skills.

She was previously ranked 40th in the world for her division, but after the IBJJ World Masters in September, she is now ranked 6th in the world! Stephanie is ready to test for her purple belt and to keep advancing in her jiu-jitsu career.



Congratulations from all of us at Water-Right!